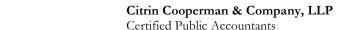
# THE JAMES BEARD FOUNDATION, INC. FINANCIAL STATEMENTS YEARS ENDED MARCH 31, 2023 AND 2022

## THE JAMES BEARD FOUNDATION, INC. FOR THE YEARS ENDED MARCH 31, 2023 AND 2022

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees The James Beard Foundation, Inc.

#### **Opinion**

We have audited the accompanying financial statements of The James Beard Foundation, Inc. (the "Foundation"), which comprise the statements of financial position as of March 31, 2023 and 2022, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The James Beard Foundation, Inc. as of March 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## Adoption of New Accounting Pronouncement

As discussed in Note 2 to the financial statements, the Foundation adopted Accounting Standards Codification Topic 842, *Leases*, as of April 1, 2022. Our opinion is not modified with respect to this matter.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The James Beard Foundation, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The James Beard Foundation, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.



### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audits.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of The James Beard Foundation, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The James Beard Foundation, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audits, significant audit findings, and certain internal control related matters that we identified during the audits.

Citim Coopermané Caupany, LAP

Melville, New York November 6, 2023

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## THE JAMES BEARD FOUNDATION, INC. STATEMENTS OF FINANCIAL POSITION MARCH 31, 2023 AND 2022

		2023	2022
ASSETS Current assets:			
Cash Board-designated cash and cash equivalents Current portion of pledges and other receivables, net Prepaid expenses and other assets	\$ 	2,464,975 950,000 879,359 960,977	\$ 4,311,406 500,000 700,753 833,475
Total current assets		5,255,311	 6,345,634
Property and equipment, net		2,194,643	 1,726,286
Operating lease right-of-use asset Other assets: Intangibles Pledges and other receivables, net of current portion	_	10,000 1,093,587	 10,000
Total other assets		1,103,587	 10,000
TOTAL ASSETS	\$	9,165,781	\$ 8,081,920
LIABILITIES AND NET ASSETS	<u> </u>		
Current liabilities: Accounts payable and accrued expenses Current portion of mortgage note payable, net Contract liabilities Current portion of operating lease liability Deferred rent	\$	1,874,626 111,923 677,078 230,495	\$ 1,384,506 107,740 694,733 - 115,821
Total current liabilities		2,894,122	2,302,800
Long-term liabilities:  Mortgage note payable, net of current portion Operating lease liability, net of current portion Government loans  Total long-term liabilities  Total liabilities		952,347 479,968 150,000 1,582,315 4,476,437	 1,064,366 - 147,314 1,211,680 3,514,480
Commitments and contingencies (Notes 7, 8, 9, 10, 11, and 12)		1,170,157	 3,311,100
Net assets: Without donor restrictions: Available for operations Board-designated endowment		171,915 450,000	3,030,517
Total net assets without donor restrictions		621,915	 3,030,517
With donor restrictions: Purpose or time restricted Endowments		2,401,814 1,665,615	933,058 603,865
Total net assets with donor restrictions		4,067,429	 1,536,923
Total net assets		4,689,344	 4,567,440
TOTAL LIABILITIES AND NET ASSETS	\$	9,165,781	\$ 8,081,920

## THE JAMES BEARD FOUNDATION, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED MARCH 31, 2023

	Without Donor Restrictions	With Donor Restrictions	Total
Support and revenue:			
Awards event sponsorships and ticket sales	\$ 3,953,683	\$ -	\$ 3,953,683
Contributions	1,776,767	2,988,487	4,765,254
In-kind contributions	2,752,410	-	2,752,410
Interest income	54,779	_	54,779
Educational program fees and grants	1,702,556	_	1,702,556
House events	598,394	_	598,394
Patron program	221,425	_	221,425
Taste America	1,905,687	_	1,905,687
Other events	3,978,243	_	3,978,243
Pier 57	229,856	_	229,856
Program advertising, publications and	227,030		227,030
miscellaneous income	116,866	_	116,866
	-,		-,
Net assets released from restrictions -			
satisfaction of program and time restrictions	<u>457,981</u>	<u>(457,981</u> )	
Total support and revenue	17,748,647	2,530,506	20,279,153
Expenses:			
Program services:			
Scholarships	541,868	_	541,868
Education and impact	2,268,695	_	2,268,695
Member services	157,848	_	157,848
House events	841,027	_	841,027
Awards	3,867,886	_	3,867,886
Other events	3,437,799	_	3,437,799
Marketing and communications	999,441	_	999,441
Taste America	1,615,222	_	1,615,222
Pier 57	1,819,300		1,819,300
Total program services	15,549,086		15,549,086
Supporting services:			
Management and general	2,783,195		2,783,195
Fundraising	1,824,968	-	1,824,968
Tundraising	1,024,700		1,024,700
Total supporting services	4,608,163		<u>4,608,163</u>
Total expenses	20,157,249		20,157,249
Change in net assets	(2,408,602)	2,530,506	121,904
Net assets - beginning	<u>3,030,517</u>	1,536,923	4,567,440
NET ASSETS - ENDING	\$ <u>621,915</u>	\$ <u>4,067,429</u>	\$ <u>4,689,344</u>

## THE JAMES BEARD FOUNDATION, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED MARCH 31, 2022

	Without Donor Restrictions			ith Donor		Total
Support and revenue: Awards event sponsorships and ticket sales	\$	3,104,871	\$	-	\$	3,104,871
Contributions		1,601,117		729,934		2,331,051
In-kind contributions		1,758,069		-		1,758,069
Dividend and interest income		15,559		1,358		16,917
Educational program fees and grants		646,790		-		646,790
House events		207,098		-		207,098
Membership fees		139,029		-		139,029
Other events		6,782,298		-		6,782,298
Program advertising, publications and miscellaneous income		136,593		-		136,593
Net assets released from restrictions - satisfaction of		1 251 240		(1.251.240)		
program and time restrictions		1,251,249	_	(1,251,249)	_	- 45 400 74 6
Total support and revenue	_	<u>15,642,673</u>	_	(519,957)	_	15,122,716
Expenses: Program services:						
Scholarship		422,853		=		422,853
Education and impact		2,159,913		=		2,159,913
Member services		115,162		_		115,162
House events		983,845		_		983,845
Awards		2,780,072		_		2,780,072
Other events		5,132,716		-		5,132,716
Marketing and communications		733,018	_		_	733,018
Total program services		12,327,579	_		_	12,327,579
Supporting services:						
Management and General		2,277,096		-		2,277,096
Fundraising		1,419,356			_	1,419,356
Total supporting services		3,696,452	_		_	3,696,452
Total expenses		16,024,031			_	16,024,031
Change in net assets before other income	_	(381,358)		(519,957)	_	(901,315)
Other income: Employee retention credit income Paycheck Protection Program loan forgiveness		525,933 745,000		- -		525,933 745,000
Total other income		1,270,933			_	1,270,933
Change in net assets		889,575	_	(519,957)		369,618
Net assets - beginning		2,140,942		2,056,880	_	4,197,822
NET ASSETS - ENDING	\$ <u></u>	3,030,517	\$	1,536,923	\$_	4,567,440

## THE JAMES BEARD FOUNDATION, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED MARCH 31, 2023

							Pro	gran	n Services									Su	ppc	orting Service	:S		
	Sch	nolarships	Education and Impact		Member Services	House Events	Awards	0	ther Events		Marketing and Communications		Taste America		Pier 57		tal Program Services	anagement id General	Fı	undraising	Total Supporti Service		Total
Salaries	\$	88,870	\$ 737,619	\$	100,374	\$ 379,030	\$ 826,489	\$	618,139	\$	108,619	\$	-	\$	672,942	\$	3,532,082	\$ 659,611	\$	745,519 \$	1,405,	130 \$	4,937,212
Payroll taxes and employee benefits		19,607	162,739		22,145	83,625	182,346		136,378		23,964				148,469		779,273	145,527		164,481	310,	008	1,089,281
Scholarship grants		391,665	-		-	-	-		-		-		-		-		391,665	-		-	-	000	391,665
Grants to other		ŕ																					,
organizations		-	-		-	-	20,000		-		- 50/0		-		-		20,000	-		-	-	-04	20,000
Accounting and legal fees Consultants and other		-	220,764		-	538	418,580		-		7,262		-		408,040		1,055,184	1,182,451		9,140	1,191,	591	2,246,775
professional fees		39,875	502,478		9,250	131,950	681,457		2,511,395		348,825		1,015,898		116,495		5,357,623	168,621		416,075	584,	696	5,942,319
Office expense		-	9,976		-	82	1,156		582		19,903		613		984		33,296	64,940		35,959	100,		134,195
Postage and shipping		-	2,071		1,427	-	45,492		131		124		9,183		206		58,634	3,441		2,288	,	729	64,363
Printing		-	645		-	123	9,445		-		506		987		662		12,368	114		282		396	12,764
Equipment rental and																							
computer maintenance		-	2,953		-	6,451	139,667		3,164		2,704		12,549		3,750		171,238	61,515		6,404	67,		239,157
Maintenance		-	6,071		-	6,185	4,336		6,505		5,204		-		174		28,475	43,720		6,505	50,		78,700
Communications		532	1 126		977	- 7,936	-		418		1,609		494 132		167,826		4,030 177,030	2,800		951 1 <b>,</b> 680		951 480	4,981 181,510
Event and kitchen supplies Design and layout		-	1,136 424		-	7,936	69,406		-		219,119		67,500		30,000		386,449	2,800		1,500		480 500	387,949
Event and meeting space		-	727		-	-	02,400		-		217,117		07,500		30,000		500,	-		1,500	1,	300	307,747
rental		_	-		_	_	58,594		-		-		500		-		59,094	-		85,923	85,	923	145,017
Event production		-	195,696		16,865	166,266	617,599		19,590		-		352,769		114,100		1,482,885	15,148		137,561	152,	709	1,635,594
Invitations and programs		-	-		-	-	-		-		-		-		-		-	-		9,503	9,	503	9,503
Promotional materials and																							
decorations		-	58,363		418	2,558	255,052		4,144		91,451		47,866		95,653		555,505	1,609		13,706	15,	315	570,820
Rent, utilities and real estate			44.704			22.152	21.002		47.000		20.404						107.207	102 407		47.002	151	400	227 707
taxes Telephone		-	44,784 2,944		-	23,152 210	31,982 3,003		47,988 3,155		38,401 2,524		600		-		186,307 12,436	103,487 4,466		47,993 3,155	151,	480 621	337,787 20,057
Insurance		-	2,944		-	- 210	335		- 3,133		2,324		- 000		-		335	136,505		-	136,		136,840
Travel and entertainment		1,254	265,466		40	7,094	385,012		25,587		15,749		64,933		9,470		774,605	45,917		69,112	115,		889,634
Photography		-	10,900		900	5,300	18,915		5,275		1,506		16,314		4,300		63,410	-		2,475		475	65,885
Auction items		-	- 1		-	-	-		- ′		- ′		-		-		- ′	-		-	- ′		- ′
Website and internet fees		-	3,410		-	138	35,477		2,174		74,653		120		10		115,982	3,116		3,621	,	737	122,719
Interest		-	-		-	-	-		-		-		-		-		-	52,681		-	52,	681	52,681
Bank and credit card and																							
other processing fees		65	2,938		5,452	7,950	29,840		3,417		-		24,664		21,340		95,666	1,716		10,867	12,	583	108,249
Government registration fees							2.605						100				2,705	11 175		6.720	17,	005	20,610
ICCS	_			-			2,605	_		-		-	100	-			4,703	 11,175	-	6,730	1/,	<u></u>	<u> </u>
		541,868	2,231,377		157,848	828,588	3,836,788		3,388,042		962,123		1,615,222		1,794,421		15,356,277	2,708,560		1,781,430	4,489,	990	19,846,267
Depreciation and amortization	_		37,318	_		12,439	31,098	_	49,757	-	37,318	_		_	24,879	_	192,809	 74,635	_	43,538	118,	<u> 173</u>	310,982
TOTAL	\$	541,868	\$ 2,268,695	\$_	157,848	841,027	\$ <u>3,867,886</u>	\$	3,437,799	\$	999,441	\$_	1,615,222	\$_	1,819,300	\$ <u></u>	15,549,086	\$ 2,783,195	\$_	<u>1,824,968</u> \$	4,608,	163 \$	20,157,249

## THE JAMES BEARD FOUNDATION, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED MARCH 31, 2022

								Program	m S	Services								Supporting Services						
	Scl	nolarship	Ес	lucation and Impact		Member Services	Hous	se Events		Awards	Oth	ner Events		Tarketing and mmunications		tal Program Services				undraising	S	Total Supporting Services	,	Total
Salaries	\$	65,113	\$	756,038	\$	91,239	\$	338,428	\$	761,665	\$	600,891	\$	202,977	\$	2,816,351	\$	687,709	\$	515,279	\$	1,202,988 \$		4,019,339
Payroll taxes and employee benefits		15,035		174,570		21,067		78,144		175,870		138,747		46,868		650,301		158,793		118,979		277,772		928,073
Scholarship grants Grants to other		301,450		- ′		- ´		- ′		-		- ′		-		301,450		-		-		- ′		301,450
organizations		-		365,100		-		-		-		-		-		365,100		5,000		-		5,000		370,100
Accounting and legal fees Consultants and other		-		268,810		-		-		407,079		32,321		8,470		716,680		308,823		16,672		325,495		1,042,175
professional fees		41,250		410,788		-		189,088		762,413		3,702,248		45,500		5,151,287		454,665		432,767		887,432	(	6,038,719
Office expense		-		15,032		423		160,157		1,666		1,299		46,509		225,086		108,536		21,141		129,677		354,763
Postage and shipping Printing		-		8 72		-		201 1,181		7,345 4,616		16,867 6,433		9		24,430 12,302		4,598 4,448		4,450 1,492		9,048 5,940		33,478 18,242
Equipment rental and		-		12		-		1,101		4,010		0,433		-		12,302		4,440		1,492		3,940		10,242
computer maintenance		-		3,591		-		2,625		25,985		5,936		4,535		42,672		38,072		3,297		41,369		84,041
Maintenance		-		1,094		-		4,974		725		1,189		1,368		9,350		35,945		856		36,801		46,151
Communications		-		7,539		-		153		179,328		73,076		63,243		323,339		19,640		6,544		26,184		349,523
Event and kitchen supplies		-		-		-		7,867		-		1,265		-		9,132		11		-		11		9,143
Design and layout Event and meeting space		-		-		-		-		45,000		51,500		151,000		247,500		-		-		-		247,500
rental		_		1,250		_		_		5,505		_		_		6,755		_		36,923		36,923		43,678
Event production		_		16,358		_		159,987		251,568		303,125		-		731,038		-		68,689		68,689		799,727
Invitations and programs		-		-		-		-		8,115		17,344		-		25,459		-		-		-		25,459
Promotional materials and																								
decorations		-		1,803		-		810		17,064		8,529		-		28,206		-		14,626		14,626		42,832
Rent, utilities and real				41 205				7 100		25.252		44.007		F2 927		171 552		127 271		22 570		150.050		221 402
estate taxes Telephone		-		41,295 5,611		-		7,182 976		25,353 4,977		44,886 6,698		52,837 7,057		171,553 25,319		126,271 8,314		33,579 4,641		159,850 12,955		331,403 38,274
Insurance		-		3,011		-		970		4,977		0,096		7,037		23,319		116,703		4,041		116,703		116,703
Travel and entertainment		-		41,819		-		3,832		48,754		33,702		-		128,107		29,905		18,347		48,252		176,359
Photography		_		1,550		_		3,900		5,200		10,347		1,507		22,504		-		1,500		1,500		24,004
Auction items		_		-		_		-		-		-		-		-		_		41,060		41,060		41,060
Website and internet fees		_		2,366		_		2,725		6,838		1,070		66,872		79,871		4,171		11,524		15,695		95,566
Interest		-		-		-		-, -		-		-		-		-		51,881		-		51,881		51,881
Bank and credit card and																		,				,		,
other processing fees Government registration		5		2,433		2,433		4,500		776		32,457		36		42,640		5,731		19,139		24,870		67,510
fees	_		_	-	_				_				_	-	_		_	13,400	_	5,064	_	18,464		18,464
Depreciation and		422,853		2,117,127		115,162		966,730		2,745,842		5,089,930		698,788		12,156,432		2,182,616		1,376,569		3,559,185	1.	5,715,617
Depreciation and amortization	_		_	42,786	_			17,115	_	34,230	_	42,786	_	34,230	_	171,147	_	94,480	_	42,787	_	137,267		308,414
TOTAL	\$	422,853	\$	2,159,913	\$	115,162	\$	983,845	\$_	2,780,072	\$	5,132,716	\$	733,018	\$	12,327,579	\$_	2,277,096	\$	1,419,356	\$	3,696,452 \$	1	6,024,031

## THE JAMES BEARD FOUNDATION, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED MARCH 31, 2023 AND 2022

Cash flows from operating activities:         \$ 121,904         \$ 369,618           Adjustments to reconcile change in net assets to net cash used in operating activities:         \$ 745,000         \$ 745,000           Depreciation and amortization         310,982         3369,666           Amortization of debt issuance costs         348         348           Deferred rent         (115,821)         7,580           Donated property and equipment         (258,050)         (5,500)           Non-cash lease expense         98,224         -           Changes in assets and liabilities:         98,224         -           Pledges and other receivables         (1,272,193)         (22,509)           Prepaid and other assets         (127,502)         (460,324)           Accounts payable and accrued expenses         490,119         52,510           Contract liability         (17,654)         (1,647)           Net cash used in operating activities:         (521,289)         (210,937)           Cash used in investing activities:         -         (2,686)           Purchases of property and equipment         (521,289)         (210,937)           Cash flows from financing activities:         -         (2,686)           Repayments of government loans         -         (2,686)			2023		2022
Change in net assets         \$ 121,904         \$ 369,618           Adjustments to reconcile change in net assets to net cash used in operating activities:         7 (745,000)           Paycheck Protection Program loan forgiveness         - (745,000)           Depreciation and amortization         310,982         308,066           Amortization of debt issuance costs         348         348           Deferred rent         (115,821)         7,580           Donated property and equipment         (258,050)         (5,500)           Non-cash lease expense         98,224         -           Changes in assets and liabilities:         (127,2193)         (22,509)           Pledges and other receivables         (127,502)         (460,324)           Accounts payable and accrued expenses         (127,654)         (1,647)           Net cash used in investing activities:         Repayments of property and equipment         (521,289)         (210,937)           Cash flows from financing activi	Cash flows from operating activities:				
Adjustments to reconcile change in net assets to net cash used in operating activities:         7 (745,000)           Paycheck Protection Program loan forgiveness         - (745,000)           Depreciation and amortization         310,982         308,066           Amortization of debt issuance costs         348         348           Deferred rent         (115,821)         7,580           Donated property and equipment         (258,050)         (5,500)           Non-cash lease expense         98,224         -           Changes in assets and liabilities:         -         (1272,193)         (22,509)           Prepaid and other receivables         (12,72,193)         (22,509)           Prepaid and other assets         (127,502)         (460,324)           Accounts payable and accrued expenses         490,119         52,510           Contract liability         (17,654)         (1,647)           Net cash used in operating activities:         (769,643)         (496,858)           Cash lows from financing activities:         Repayments of property and equipment         (521,289)         (210,937)           Cash flows from financing activities:         Repayments of mortgage note payable         (108,185)         (104,009)           Net cash used in financing activities         (108,495)         (104,009)	· 9	\$	121,904	\$	369,618
operating activities:         7 (745,000)           Paycheck Protection Program loan forgiveness         - (745,000)           Depreciation and amortization         310,982         308,066           Amortization of debt issuance costs         348         348           Deferred rent         (115,821)         7,580           Donated property and equipment         (258,050)         (5,500)           Non-cash lease expense         98,224         -           Changes in assets and liabilities:         18,272,193         (22,509)           Prepaid and other receivables         (1,272,193)         (22,509)           Prepaid and other assets         (127,502)         (460,324)           Accounts payable and accrued expenses         490,119         52,510           Contract liability         (17,654)         (1,647)           Net cash used in operating activities         (769,643)         (496,858)           Cash used in investing activities:         2         (21,289)         (210,937)           Cash flows from financing activities:         2         (2,686)         -           Repayments of government loans         -         (2,686)         -           Accrued interest from government loans         2,686         -           Accrued interest from governme			Ź		,
Depreciation and amortization	, e				
Amortization of debt issuance costs         348         348           Deferred rent         (115,821)         7,580           Donated property and equipment         (258,050)         (5,500)           Non-cash lease expense         98,224         -           Changes in assets and liabilities:         88,224         -           Pledges and other receivables         (1,272,193)         (22,509)           Prepaid and other assets         (127,502)         (460,324)           Accounts payable and accrued expenses         490,119         52,510           Contract liability         (17,654)         (1,647)           Net cash used in operating activities:         (769,643)         (496,858)           Cash used in investing activities:         (769,643)         (210,937)           Cash flows from financing activities:         (521,289)         (210,937)           Cash flow from financing activities:         (866)         -           Repayments of government loans         -         (2,686)           Accrued interest from government loans         2,686         -           Repayments of mortgage note payable         (108,185)         (104,009)           Net cash used in financing activities         (105,499)         (106,695)           Net decrease in cash and cash	Paycheck Protection Program loan forgiveness		-		(745,000)
Deferred rent	Depreciation and amortization		310,982		308,066
Donated property and equipment (258,050) (5,500) Non-cash lease expense 98,224 - Changes in assets and liabilities: Pledges and other receivables (1,272,193) (22,509) Prepaid and other assets (127,502) (460,324) Accounts payable and accrued expenses 490,119 52,510 Contract liability (17,654) (1,647) Net cash used in operating activities (769,643) (496,858)  Cash used in investing activities: Purchases of property and equipment (521,289) (210,937)  Cash flows from financing activities: Repayments of government loans - (2,686) Accrued interest from government loans 2,686 - Repayments of mortgage note payable (108,185) (104,009) Net cash used in financing activities (1,396,431) (814,490)  Net cash and cash equivalents (1,396,431) (814,490)  Cash and cash equivalents - beginning 4,811,406 5,625,896  CASH AND CASH EQUIVALENTS - ENDING 3,414,975 \$4,811,406  Supplemental disclosures of cash flow information: Interest paid 5,53,029 \$52,216  Donated property and equipment \$258,050 \$  Supplemental schedules for non-cash investing activity: Operating lease liability recognized in connection with implementation of ASC 842 \$928,015 \$					
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Changes in assets and liabilities: Pledges and other receivables Prepaid and other assets (127,502) (460,324) Accounts payable and accrued expenses 490,119 52,510 Contract liability (17,654) (17,654) Net cash used in operating activities Cash used in investing activities: Purchases of property and equipment (521,289) (210,937)  Cash flows from financing activities: Repayments of government loans Accrued interest from government loans Repayments of mortgage note payable Net cash used in financing activities (108,185) (104,009) Net cash used in financing activities (1,396,431) (814,490)  Cash and cash equivalents - beginning Ash and cash equivalents Cash and cash equivalents - beginning Cash and cash equivalents - beginning Ash 11,406  Supplemental disclosures of cash flow information: Interest paid Donated property and equipment Supplemental schedules for non-cash investing activity: Operating lease liability recognized in connection with implementation of ASC 842 Operating right-of-use asset recognized in connection with	Donated property and equipment		(258,050)		(5,500)
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Prepaid and other assets Accounts payable and accrued expenses Accounts payable and accrued expenses Accounts payable and accrued expenses Applies 490,119 52,510 Contract liability (17,654) (1,647)  Net cash used in operating activities Cash used in investing activities: Purchases of property and equipment (521,289) Cash flows from financing activities: Repayments of government loans Accrued interest from government loans Accrued interest from government loans Repayments of mortgage note payable Net cash used in financing activities (108,185) Net decrease in cash and cash equivalents (1,396,431) Cash and cash equivalents - beginning Cash and cash equivalents - beginning CASH AND CASH EQUIVALENTS - ENDING Supplemental disclosures of cash flow information: Interest paid Donated property and equipment Supplemental schedules for non-cash investing activity: Operating lease liability recognized in connection with implementation of ASC 842  Operating right-of-use asset recognized in connection with	Changes in assets and liabilities:				
Accounts payable and accrued expenses Contract liability Contract liability Contract liability Contract liability Contract liability Cash used in operating activities Cash used in investing activities: Purchases of property and equipment Cash flows from financing activities: Repayments of government loans Accrued interest from government loans Accrued interest from government loans Accrued interest from government loans Accrued infunacing activities Repayments of mortgage note payable (108,185) (104,009) Net cash used in financing activities (1,396,431) Cash and cash equivalents (1,396,431) Cash and cash equivalents (1,396,431) Cash and cash equivalents Cash and cash equivalents (1,396,431) Cash and cash equivalents - beginning 4,811,406 Supplemental disclosures of cash flow information: Interest paid Donated property and equipment Supplemental schedules for non-cash investing activity: Operating lease liability recognized in connection with implementation of ASC 842 Operating right-of-use asset recognized in connection with	9		(1,272,193)		(22,509)
Contract liability (17,654) (1,647)  Net cash used in operating activities (769,643) (496,858)  Cash used in investing activities: Purchases of property and equipment (521,289) (210,937)  Cash flows from financing activities: Repayments of government loans - (2,686) Accrued interest from government loans 2,686 Accrued interest from government loans 2,686 Repayments of mortgage note payable (108,185) (104,009)  Net cash used in financing activities (105,499) (106,695)  Net decrease in cash and cash equivalents (1,396,431) (814,490)  Cash and cash equivalents - beginning 4,811,406 5,625,896  CASH AND CASH EQUIVALENTS - ENDING \$3,414,975 \$4,811,406  Supplemental disclosures of cash flow information: Interest paid \$53,029 \$52,216  Donated property and equipment \$258,050 \$-  Supplemental schedules for non-cash investing activity: Operating lease liability recognized in connection with implementation of ASC 842 \$928,015 \$  Operating right-of-use asset recognized in connection with	Prepaid and other assets		, ,		
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Purchases of property and equipment (521,289) (210,937)  Cash flows from financing activities:  Repayments of government loans - (2,686) Accrued interest from government loans 2,686 - Repayments of mortgage note payable (108,185) (104,009)  Net cash used in financing activities (105,499) (106,695)  Net decrease in cash and cash equivalents (1,396,431) (814,490)  Cash and cash equivalents - beginning 4,811,406 5,625,896  CASH AND CASH EQUIVALENTS - ENDING \$3,414,975 \$4,811,406  Supplemental disclosures of cash flow information:  Interest paid \$53,029 \$52,216  Donated property and equipment \$258,050 \$-  Supplemental schedules for non-cash investing activity:  Operating lease liability recognized in connection with implementation of ASC 842 \$928,015 \$-  Operating right-of-use asset recognized in connection with	Cash used in investing activities:				
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Repayments of government loans Accrued interest from government loans Repayments of mortgage note payable Repayments of mortgage note paya	Cash flows from financing activities:				
Accrued interest from government loans Repayments of mortgage note payable Net cash used in financing activities (108,185) (104,009)  Net decrease in cash and cash equivalents (1,396,431) (814,490)  Cash and cash equivalents - beginning (1,396,431) (814,490)  Cash and cash equivalents - beginning (1,396,431) (814,490)  CASH AND CASH EQUIVALENTS - ENDING Supplemental disclosures of cash flow information: Interest paid Donated property and equipment Supplemental schedules for non-cash investing activity: Operating lease liability recognized in connection with implementation of ASC 842 Operating right-of-use asset recognized in connection with			_		(2.686)
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Net cash used in financing activities (105,499) (106,695)  Net decrease in cash and cash equivalents (1,396,431) (814,490)  Cash and cash equivalents - beginning 4,811,406 5,625,896  CASH AND CASH EQUIVALENTS - ENDING \$ 3,414,975 \$ 4,811,406  Supplemental disclosures of cash flow information:  Interest paid \$ 53,029 \$ 52,216  Donated property and equipment \$ 258,050 \$ -  Supplemental schedules for non-cash investing activity:  Operating lease liability recognized in connection with implementation of ASC 842 \$ 928,015 \$ -  Operating right-of-use asset recognized in connection with					(104,009)
Net decrease in cash and cash equivalents  Cash and cash equivalents - beginning  CASH AND CASH EQUIVALENTS - ENDING  Supplemental disclosures of cash flow information:  Interest paid Donated property and equipment  Supplemental schedules for non-cash investing activity:  Operating lease liability recognized in connection with implementation of ASC 842  Operating right-of-use asset recognized in connection with			,		· ·
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Supplemental disclosures of cash flow information:  Interest paid  Donated property and equipment  Supplemental schedules for non-cash investing activity:  Operating lease liability recognized in connection with implementation of ASC 842  Operating right-of-use asset recognized in connection with	Cash and cash equivalents - beginning	_	<u>4,811,406</u>		<u>5,625,896</u>
Interest paid Donated property and equipment  Supplemental schedules for non-cash investing activity: Operating lease liability recognized in connection with implementation of ASC 842  Operating right-of-use asset recognized in connection with	CASH AND CASH EQUIVALENTS - ENDING	\$	3,414,975	\$	<b>4,811,4</b> 06
Donated property and equipment \$258,050\\$\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	± ±				
Supplemental schedules for non-cash investing activity:  Operating lease liability recognized in connection with  implementation of ASC 842  Operating right-of-use asset recognized in connection with				\$ <u></u>	52,216
Operating lease liability recognized in connection with implementation of ASC 842 \$ 928,015 \$ -  Operating right-of-use asset recognized in connection with	Donated property and equipment	\$	<u>258,050</u>	\$	_
implementation of ASC 842 \$\\ \text{928,015} \\ \text{928,015} \\ \text{928,015} \\ \text{Operating right-of-use asset recognized in connection with}	Supplemental schedules for non-cash investing activity:				
Operating right-of-use asset recognized in connection with	Operating lease liability recognized in connection with				
1 0 0	implementation of ASC 842	\$	928,015	\$	_
1 0 0	Operating right-of-use asset recognized in connection with				
		\$	812,194	\$	

#### NOTE 1. ORGANIZATION AND NATURE OF OPERATIONS

The James Beard Foundation, Inc. (the "Foundation" or "JBF") was incorporated on September 19, 1985, under the Not-For-Profit Corporation Law of the state of New York. The charitable and educational purposes for which the Foundation was established are to preserve and promulgate America's culinary heritage and the legend of James Beard. The Foundation maintains the Beard House (or "House") as a historical culinary center, as a showcase for educational programs relating to food, and as a performance space and meeting center for those interested in the advancement of the culinary arts in America. The James Beard Foundation is a nonprofit organization whose mission is to celebrate, support, and elevate the people behind America's food culture and champion a standard of good food anchored in talent, equity, and sustainability. The Foundation is pushing for new standards in the restaurant industry to create a future where all have the opportunity to thrive. JBF brings its mission to life through the annual Awards, industry and community-focused initiatives and programs, advocacy, partnerships, and events across the country.

The James Beard Foundation Awards: These annual awards were established in 1990 to recognize excellence in the food and beverage and related industries. The James Beard Awards seek to celebrate and inspire the communities of the independent restaurant and food media industries. Central to this purpose is the Awards' mission: to recognize exceptional talent and achievement in the culinary arts, hospitality, media and broader food system, as well as a demonstrated commitment to racial and gender equity, community, sustainability, and a culture where all can thrive. Historically, more than 60 awards are given out each spring, among categories including cookbooks, restaurants and chefs, media and journalistic achievement. Nominees and award winners are selected by independent committees and judges comprised of industry peers, and are recognized at the Media Awards, the Leadership Awards, and the Restaurant and Chef Awards. The James Beard Foundation Awards have often been called the "Oscars" of the food world. During 2021, the Foundation began working with legal support and a newly formed Ethics Committee, as well as the Awards Committee and Subcommittees, resulting in an overhaul of the policies and procedures for the Awards programs. The objectives were to remove any systemic bias, increase the diversity of the pool of candidates, maintain relevance, and align the Awards more outwardly with the Foundation's values of equity, sustainability, and excellence for the restaurant industry. In June 2022, the first formal Awards events since pre-pandemic (2019) were held in Chicago. The Media Awards, Leadership Awards, and the coveted Restaurant and Chef Awards returned with a focus on achieving diversity and inclusivity, the hard work completed by the Foundation and Awards committees, and the recognition of excellence and leaders in the industry.

## NOTE 1. ORGANIZATION AND NATURE OF OPERATIONS (CONTINUED)

James Beard House Events: All performing artists deserve a great stage. Musicians have Carnegie Hall; opera singers have the Metropolitan Opera House. Chefs, winemakers and restaurateurs have had the James Beard House at which to showcase their art. The Foundation continues to highlight the centrality of food culture in daily lives and its commitment to supporting a resilient and flourishing industry that honors its diverse communities. By amplifying new voices, celebrating those leading the way, and supporting those on the path to do so, the Foundation is working to create a more equitable and sustainable future — what they call Good Food for Good<sup>TM</sup>. In May of 2021, the Foundation launched the Beard House Fellows program (the "Fellows"), which re-envisions the potential of this historic space into a hub of training and professional development for talented emerging chefs. The Fellows program is currently undergoing a reimagined iteration, and will continue to evolve, with larger cohorts of fellows, and the opportunity to bring people together with a select number of in-person dining events at the House.

Taste America Program: Taste America is the Foundation's annual culinary series which brings together chefs, special guests, and diners from across the country to celebrate the local independent restaurants at the heart of our communities. In this iteration, some of the nation's finest chefs and changemakers will come together in 20 markets across the U.S. to represent a shared mission of "Good Food for Good". This cohort, known as the TasteTwenty, collaborates at chef dinners and walk-around tastings, spotlighting the breadth and unity of culinary creativity across the nation.

The James Beard Foundation Programs: The Foundation's Programs are committed to establishing a more sustainable food system through education, advocacy, and thought leadership. From training programs to data-driven reports and a virtual education library, these programs aspire to give chefs and their colleagues a voice and the tools needed to make real and meaningful change to their businesses and in their communities. Program offerings include Chef's Boot Camp for Policy and Change, which is the foundation of our ongoing industry advocacy programs, Industry Support, Beard House Fellows, Community Programs, and sustainability initiatives, including the Smart Catch program, food waste reduction, and defining sustainability beyond the environmental context, to include social and economic resources, as well as considering equitable access for everyone within the food system.

The James Beard Foundation Women's Leadership Programs: Women's Leadership Programs aim to champion gender and racial equality by supporting women throughout the lifecycle of their careers. We are committed to providing the tools, resources, and networks to the community to ensure that there are more womenowned businesses and more women in leadership across the industry. Our programs are focused on the pillars of finance, community and network, education and training, and wellness at work.

## NOTE 1. ORGANIZATION AND NATURE OF OPERATIONS (CONTINUED)

Pier 57: In April 2023, the Pier 57 Market Hall officially opened to the public. Market 57 with the James Beard Foundation includes unique and independently run food and beverage offerings. Located in the Market 57 food hall is Platform by JBF, a state-of-the-art show kitchen and educational space for outstanding culinary arts programming; and Good To Go by JBF, a unique food kiosk where innovation meets sustainable, ethically sourced, delicious food in a rotating fast-casual menu are the physical manifestation of the Beard Foundation's Good Food for Good mission.

## NOTE 2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>

#### Basis of Financial Statements

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"), which require the Foundation to report information regarding its financial position and activities according to the following net asset classifications:

Net Assets without Donor Restrictions - Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

Net Assets with Donor Restrictions - Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates those resources be maintained in perpetuity.

Also included in this category are net assets subject to donor-imposed restrictions to be maintained permanently by the Foundation, including gifts and pledges wherein donors stipulate that the corpus of the gift be held in perpetuity and that only the income be made available to fund the Foundation's operations.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements, and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

### Revenue Recognition

In accordance with Accounting Standards Codification ("ASC") 606, Revenue Recognition ("Topic 606"), revenue is measured based on the consideration specified in a contract with a customer, and excludes any amounts collected on behalf of third parties. Under Topic 606, the Foundation recognizes revenue when it satisfies a performance obligation by transferring control over a product or service to a customer. The majority of the Foundation's services represent a bundle of services that are not capable of being distinct and, as such, are treated as a single performance obligation that is satisfied as the services are rendered. The Foundation determines the transaction price based on contractually agreed-upon rates, adjusted for any variable consideration, if any.

## NOTE 2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)</u>

## Revenue Recognition (Continued)

Contributions, including unconditional promises to give, are recognized in the statements of activities as revenue in the period in which they are received. This revenue is recorded net of any resulting direct donor benefit. Contributions received with donor stipulations that limit their use or are designated as support for future periods are considered with donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose restriction is met, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as "Net assets released from restrictions - satisfaction of program and time restrictions." Contributions received for endowments to be held in perpetuity are reported as with donor restrictions support. Contributions of assets other than cash are recorded at their estimated fair value. Additionally, the Foundation recognizes revenue and expenses associated with contributed nonfinancial assets.

Patron program contributions are recorded at the time of contribution. Patrons of the Foundation receive pre-sale access to events at Platform by JBF, complimentary access to VIP receptions, and exclusive invitations to private patron events.

Conditional grants are recognized in the statements of activities as revenue in the period in which conditions have been met and services are performed in accordance with the grant agreement. Unconditional grants are recognized when the grant is awarded to the Foundation.

The Foundation recognizes rental revenue on non-cancelable leases on a straight-line basis over the term of the lease. The lease term includes all renewal periods that are considered to be reasonably assured. The difference between recognized rental expense and amounts payable under the lease is recorded as "Deferred rental revenue" in the accompanying statements of financial position. There was no deferred rental revenue at March 31, 2023 and 2022.

Revenue received from House events, Taste America and other events is recognized upon completion of the activity. The payments received for any fiscal year 2024 events are reflected as "Contract liabilities" in the accompanying statements of financial position.

## Cash and Cash Equivalents

The Foundation maintains cash in bank deposit accounts that, at times, may exceed federally-insured limits. The Foundation has not experienced any losses in these accounts. The Foundation considers all highly liquid instruments purchased with an original maturity of three months or less to be cash equivalents.

#### Pledges and Other Receivables

Pledges and other receivables are stated at the amount management expects to collect from outstanding balances. Management evaluates such receivables and establishes an allowance for doubtful accounts based on a history of write-offs and collections and current credit conditions. As of March 31, 2023 and 2022, no allowance for doubtful accounts was deemed necessary.

## NOTE 2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)</u>

### Property and Equipment

The Foundation's policy for capitalization of building, building improvements and office and kitchen equipment is limited to purchases of \$1,000 or more. Building, building improvements and office and kitchen equipment purchases are recorded at cost. Donated office and kitchen equipment are recorded at fair market value at the date of the donation. Depreciation of building, building improvements and office and kitchen equipment is being provided for by the straight-line method over their estimated useful lives, which are as follows:

Building and building improvements 27 years
Office and kitchen equipment 3 - 7 years

### Impairment of Long-Lived Assets

The Foundation's long-lived assets are reviewed for impairment in accordance with the guidance of Financial Accounting Standards Board ("FASB") ASC 360, *Property, Plant, and Equipment*, whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of the long-lived asset is measured by a comparison of the carrying amount of the asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the estimated fair value of the assets. Assets to be disposed of are reportable at the lower of the carrying amount or fair value, less costs to sell. At March 31, 2023 and 2022, management has determined that no long-lived assets are impaired.

## Intangible Assets

Intangible assets are initially valued at fair value using generally accepted valuation methods appropriate for the type of intangible asset. Intangible assets with indefinite lives are not amortized and are reviewed for impairment if indicators of impairment arise. The Foundation's intangible assets with indefinite lives consist of an acquired trademark. As of March 31, 2023 and 2022, the Foundation determined that there were no indicators of impairment of its indefinite lived assets.

#### Contract Liabilities

Contributions related to and received in advance of a fundraising event or stipulated contract year are deferred until the actual occurrence of the event or the appropriate fiscal year, at which time the contributions are then recognized as revenue.

#### Debt Issuance Costs

Debt issuance costs, net of accumulated amortization, are reported as a direct reduction of the debt obligation to which such costs relate. Amortization of debt issuance costs is reported as a component of interest expense and is computed on the straight-line method, which approximates the effective interest method.

### NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Income Taxes

The James Beard Foundation, Inc. is a not-for-profit organization and has been recognized by the Internal Revenue Service ("IRS") as exempt from federal income taxes under Internal Revenue Code ("IRC") Section 501(a) as described in IRC Section 501(c)(3). The Foundation is annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, the entity is subject to income tax on net income that is derived from business activities that are unrelated to their exempt purposes. The Foundation has determined that it is subject to unrelated business income tax and will appropriately file an Exempt Organization Business Income Tax Return (Form 990-T) with the IRS.

The Foundation recognizes and measures its unrecognized tax benefits in accordance with FASB ASC 740, *Income Taxes*. Under that guidance, the Foundation assesses the likelihood, based on their technical merit, that tax positions will be sustained upon examination based on the facts, circumstances and information available at the end of each period. The measurement of unrecognized tax benefits is adjusted when new information is available, or when an event occurs that requires a change.

Management has evaluated the Foundation's tax positions and believes that the Foundation has taken no uncertain tax positions that would require adjustments to the financial statements.

#### Functional Allocation of Expenses

The costs of providing the various programs and supporting services have been summarized on a functional basis in the accompanying statements of activities and functional expenses. Accordingly, certain costs have been allocated among the program and supporting services in reasonable amounts and ratios determined by management.

The expenses that are allocated include the following:

Expense	Method of Allocation
Salaries and employee benefits	Time and effort
Rent	Head count
Depreciation	Head count
Consulting expenses	Directly charged

## Recently Adopted Accounting Standards

Leases - In February 2016, FASB issued Accounting Standards Update ("ASU") No. 2016-02, Leases (Topic 842) ("ASC 842"), as amended, which requires the recording of operating lease right-of-use assets and lease liabilities and expanded disclosure for operating and finance leasing arrangements. Leases are classified as finance or operating, with classification affecting the pattern and classification of expense recognition in the statement of activities. The Foundation adopted ASC 842 under the modified retrospective method at the beginning of the earliest comparative period presented or April 1, 2022.

## NOTE 2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)</u>

## Recently Adopted Accounting Standards (Continued)

The Foundation adopted the package of practical expedients available at transition that retained the lease classification under ASC 840 and initial direct costs for any leases that existed prior to adoption of the standard. Contracts entered into prior to adoption were not reassessed for leases or embedded leases. In addition, the Foundation used hindsight in determining lease term and considerations for impairment. The Foundation made the accounting policy elections to not recognize short-term leases on the statement of financial position and to utilize the risk-free discount rate when the rate implicit in the lease is not readily determinable.

In addition, at the date of initial application, the Foundation recorded operating lease right-of-use assets and aggregate operating lease liabilities in the amount of \$812,194 and \$928,015, respectively.

Contributed Nonfinancial Assets - In September 2020, FASB issued ASU No. 2020-07, Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets ("ASU 2020-07"), which will increase the transparency of contributed nonfinancial assets through enhancements to presentation and disclosures. ASU 2020-07 is effective for fiscal years beginning after June 15, 2021, with early adoption permitted. The Foundation has determined that the application of ASU 2020-07 did not have a material impact on the financial statements.

### Subsequent Events

In accordance with FASB ASC 855, Subsequent Events, the Foundation has evaluated subsequent events through November 6, 2023, the date on which these financial statements were available to be issued. On September 7, 2023 the Foundation was awarded a grant in the amount of \$4.8 million by DTCare, a non-profit organization that raises contributions from the public and makes monetary grants in support of charitable causes. The terms of the grant agreement provide for a one-year term, from September 15, 2023 through August 31, 2024, during which the funds are to be spent on programs and services as specified in the agreement, all of which are in the normal course of the James Beard Foundation programming and mission.

#### NOTE 3. LIQUIDITY AND AVAILABILITY

The Foundation receives contributions with and without donor restrictions. The Foundation also received gifts to establish endowments that will exist in perpetuity; the income generated from such endowments is to fund operations. Contributions received with donor restrictions are to be used in accordance with the associated purpose restrictions. Typically, restrictions are released during the year received and the combined support with and without donor restriction has historically represented 100% of annual program funding needs.

The following table presents financial assets available for general expenditures within one year at March 31, 2023 and 2022, reduced by amounts that are not available to meet general expenditures within one year because of contracted restrictions or internal board designations. Amounts not available include net assets with donor restrictions (see Note 9). In the event that needs arise to utilize board-restricted funds for liquidity purposes, the reserves could be drawn upon through board resolution.

## NOTE 3. <u>LIQUIDITY AND AVAILABILITY (CONTINUED)</u>

		2023		2022
Cash and cash equivalents (including board-designated cash) Current portion of pledges and other receivables,	\$	3,414,975	\$	
net	_	879,359	_	700,753
Total financial assets available to meet cash needs for general expenditures within one year		4,294,334	_	5 <b>,</b> 512 <b>,</b> 159
Less amounts not available for general				
obligations within one year: Board-designated cash and cash equivalents Net assets with donor restrictions excluding		950,000		500,000
amounts expected to be released in less than a year		3,324,429		1,536,923
Total amounts not available for general obligations within one year		4,274,429		2,036,923
Financial assets available to meet cash needs for general expenditures within one year	\$	19 <b>,</b> 905	\$ <u></u>	3,475,236

The Foundation receives significant contributions restricted by donors, and considers contributions restricted for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures.

The Foundation's endowment fund consists of donor-restricted endowments. Income from donor-restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditures.

As part of the Foundation's liquidity management, it has a plan to structure its financial assets to be available as its general expenditures, liabilities, and other obligations become due.

## NOTE 4. <u>BOARD-DESIGNATED CASH AND CASH EQUIVALENTS</u>

The Foundation's board has set aside funds in two separate accounts for Scholarship and House preservation expenditures.

The Foundation maintains funds in a money market account for the general scholarship fund to fund scholarship grants. The House Preservation Fund's cash and cash equivalents are maintained for the preservation of the Foundation.

## NOTE 4. <u>BOARD-DESIGNATED CASH AND CASH EQUIVALENTS</u> (CONTINUED)

Board-designated cash and cash equivalents consisted of the following as of March 31, 2023 and 2022:

	2023		2022
Scholarship funds	\$ 400,000	\$	400,000
House Preservation Fund Board-restricted endowment funds	 100,000 450,000	_	100,000
Total	\$ 950,000	\$	500,000

#### NOTE 5. PLEDGES AND OTHER RECEIVABLES

Pledges and other receivables are shown in the accompanying statements of financial position, net of a discount to present value using the risk-free rate at the end of the year in which the pledge was made.

		2023		2022
Within one year	\$	879,359	\$	700,753
In two to five years		1,225,000		-
Over five years	_	<u>125,000</u>	_	
		2,229,359		700,753
Less: discount to net present value at rates				
ranging from 3.44% to 4.49%	_	<u>256,413</u>	_	
Total	\$_	1,972,946	\$_	700,753

Management believes that the entire amount of pledges and other receivables is fully collectible and, accordingly, has not provided for an allowance on such receivables.

Approximately 67% and 38% of the Foundation's total pledges and other receivables were due from three donors as part of the capital campaign and one donor as of March 31, 2023 and 2022, respectively.

#### NOTE 6. PROPERTY AND EQUIPMENT

The Foundation's property and equipment consisted of the following at March 31, 2023 and 2022:

		2023		2022
Building and building improvements Office and kitchen equipment Land	\$	2,227,620 2,173,911 418,869	\$	2,148,229 1,473,963 418,869
Less: accumulated depreciation	_	4,820,400 2,625,757	_	4,041,061 2,314,775
Property and equipment, net	\$_	2,194,643	\$_	1,726,286

## NOTE 7. <u>ENDOWMENTS</u>

On February 20, 2020, the Foundation received donor-restricted contributions to be used for the establishment of the Michael Phillips Humanitarian Fund at the James Beard Foundation (the "Humanitarian Fund Endowment"). The purpose of the Humanitarian Fund Endowment is to provide for a cash award to each year's Humanitarian of the Year award winner.

During the year ended March 31, 2023, the Foundation received donor-restricted contributions to be used for the establishment of the James Beard Foundation Endowment (the "JBF Endowment"). The purpose of the JBF Endowment was established based on the Foundation's mission and consists of both donor-restricted endowment funds and funds designated by the board of directors to function as an endowment.

The board has interpreted the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the date of the donor-restricted endowment funds, unless there are explicit donor stipulations to the contrary. At both March 31, 2023 and 2022, there were no such donor stipulations. As a result of this interpretation, the Foundation retains in perpetuity (a) the original value of initial and subsequent gift amounts (including promises to give net of discount and allowance for doubtful accounts donated to the endowments and (b) any accumulations to the endowments made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added.

Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA.

The Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the endowment funds
- The purposes of the Foundation and the donor-restricted endowments funds
- General economic conditions, including possible effects of inflation (deflation)
- The expected total return from income and the appreciation of investments
- Other resources of the Foundation
- The investment policies of the Foundation

As of March 31, 2023 and 2022, the Foundation had the following endowment net asset composition by type of fund:

Year ended March 31, 2023		Without Donor estriction		th Donor		Total
Board-designated endowment fund Donor-restricted endowment funds:	\$	450,000	\$	-	\$	450,000
Humanitarian Fund Endowment		-		600,000		600,000
JBF Endowment		-	1	,050,000		1,050,000
Accumulated investment gains	_		_	15,615	_	15,615
	\$ <u>_</u>	450 <b>,</b> 000	\$ <u>1</u>	<u>,665,615</u>	\$_	<u>2,115,615</u>

## NOTE 7. <u>ENDOWMENTS (CONTINUED)</u>

	Ŋ	Vithout				
	J	Donor	W	ith Donor		
Year ended March 31, 2022	Re	estriction	R	estriction		Total
Donor-restricted endowment funds:						
Humanitarian Fund Endowment	\$	-	\$	600,000	\$	600,000
Accumulated investment gains	_		_	3,865	_	3,865
	\$		\$_	603,865	\$_	603,865

From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law ("Underwater Endowments"). The Foundation has interpreted UPMIFA to permit spending from Underwater Endowments in accordance with prudent measures required under law. At March 31, 2023, the Foundation did not have any Underwater Endowments.

### Investment and Spending Policies

The Foundation has adopted investment and spending policies for the endowments that attempt to provide a predictable stream of funding for operations while seeking to maintain the purchasing power of the endowment assets. Over time, long-term rates of return should be equal to an amount sufficient to maintain the purchasing power of the endowment assets, to provide the necessary capital to fund the spending policy, and to cover the costs of managing the endowment investments. The target minimum rate of return is 5%. Actual returns in any given year may vary from this amount. To satisfy this long-term rate-of-return objective, the investment portfolio is structured on a total-return approach through which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). A significant portion of the funds are invested to seek growth of principal over time.

The Foundation will determine the maximum amount to spend from the endowment. The amount that will be spent is adjusted from time to time by the board of directors and is applied to the average fair value of the endowment investments for the prior 12 months at March 31 of each year to determine the spending amount for the upcoming year. In establishing this policy, the Foundation considered the long-term expected return on the endowments and will set the rate with the objective of maintaining the purchasing power of the endowments over time.

Changes in endowment net assets for the years ended March 31, 2023 and 2022, are as follows:

Year ended March 31, 2023	Without Donor Restriction	With Donor Restriction	Total
Endowment net assets, beginning of year Investment return, net Contributions	\$ - - 450,000	\$ 603,865 11,750 <u>1,050,000</u>	\$ 603,865 11,750 
Endowment net assets, end of year	\$ <u>450,000</u>	\$ <u>1,665,615</u>	\$ <u>2,115,615</u>

## NOTE 7. <u>ENDOWMENTS (CONTINUED)</u>

Year ended March 31, 2022	Witho Dono Restrict	or		ith Donor estriction		Total
Endowment net assets, beginning of year Investment return, net	\$ - 		\$_	602,507 1,358	\$_	602,507 1,358
Endowment net assets, end of year	\$ <u> </u>		\$_	603,865	\$_	603,865

## NOTE 8. MORTGAGE NOTE PAYABLE

The Foundation entered into a mortgage note agreement with a financial institution (the "Bank") on April 29, 2009, in the original amount of \$2,000,000 with a subsequent modification on April 8, 2016 (the "April 2016 Modification").

In accordance with the April 2016 Modification, the interest rate was lowered to 3.75% per annum payable through equal monthly installments of \$12,577, inclusive of principal and interest, beginning May 1, 2016, and maturing in April 2031.

In conjunction with the April 2016 Modification, a modification fee of \$5,225 was paid to the Bank. The April 2016 modification fees are included in "Mortgage note payable, net" in the accompanying statements of financial position.

Borrowings outstanding are secured by the Foundation's real property.

On June 2, 2020, the Foundation entered into a Forbearance Agreement (the "Agreement") with the Bank whereby the monthly principal payments for the period from June 1, 2020 through August 1, 2020, are to be deferred until the maturity date, as defined in the Agreement.

As of March 31, 2023, future minimum principal payments are summarized as follows:

Year ending March 31:	Amou		
2024	\$	112,271	
2025		116,615	
2026		121,127	
2027		125,814	
2028		130,683	
Thereafter		460,547	
	\$	1.067.057	

As of March 31, 2023, future minimum amortization of debt issuance costs is summarized as follows:

Year ending March 31:	<u>A</u> :	<u>Amount</u>		
2024	\$	348		
2025		348		
2026		348		
2027		348		
2028		348		
Thereafter		<b>1,</b> 047		
	\$	2,787		

#### NOTE 9. NET ASSETS WITH DONOR RESTRICTIONS

The Foundation's net assets with donor restrictions are available to satisfy the following purpose or periods as of March 31, 2023 and 2022:

Subject to purpose restrictions:		2023		2022
Scholarship Funds	\$	826,814	\$	816,892
House Preservation Fund		100,000		100,000
House Renovations		-		16,166
Pier 57 Chef's Performance Fund		500,000		-
Pier 57 Performance Kitchen Project		250,000		-
Capital Projects	_	500,000	_	
Total subject to purpose restrictions	,	2,176,814		933,058
Subject to time restriction		225,000		-
Subject to endowment spending policy and				
appropriation	_	1 <u>,665,615</u>	_	603,865
	\$ <u>_</u>	<u>4,067,429</u>	\$	<u>1,536,923</u>

During the years ended March 31, 2023 and 2022, net assets were released from donor restrictions by incurring expenses satisfying the following purposes:

	2023			2022		
Scholarship Funds	\$	401,815	\$	313,873		
Educational Programs		-		8,842		
House Renovations		56,166		-		
Black & Indigenous American Investment						
Fund		-		359,813		
Women's Leadership Programs	_		_	568,721		
	\$	457,981	\$_	1,251,249		

#### NOTE 10. IN-KIND CONTRIBUTIONS

For the years ended March 31, 2023 and 2022, contributed nonfinancial assets recognized within the statements of activities included the following:

	 2023		2022
Legal services	\$ 1,702,171	\$	1,352,185
Consulting services	250,000		-
Property and equipment	311,875		-
Event and kitchen supplies	438,364		385,884
Promotional materials	 50,000	_	20,000
Total in-kind contributions	\$ 2,752,410	\$	1,758,069

Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills and are performed by people whose services would otherwise be purchased by the Foundation.

Donated legal services are included in "In-kind contributions" in the accompanying statements of activities, and "Accounting and legal fees" and "Consultants and other professional fees" in the accompanying statements of functional expenses.

## NOTE 10. <u>IN-KIND CONTRIBUTIONS (CONTINUED)</u>

During March 31, 2023 there were no computer services contributed. During March 31, 2022 the value of computer services was contributed by a corporate sponsor, and is included in "Contributions" in the accompanying statements of activities and "Consultants and other professional fees" in the accompanying statements of functional expenses.

The Foundation received in-kind services of strategic consulting from a certified public accounting firm during the year ended March 31, 2023, and this is included in "In-kind contributions" in the accompanying statements of activities and "Accounting and legal fees" in the accompanying statements of functional expenses.

Related to Pier 57: The value of equipment (included in building and building improvements) contributed by a corporate sponsor is included in "Property and equipment, net" in the accompanying statements of financial position and in "Donated property and equipment" in the accompanying statements of cash flows.

The Foundation received food, wine, sparkling water, coffee, tea, countertop appliances, utensils, sanitation services, venue space, and travel miles in connection with its House and other events. For the years ended March 31, 2023 and 2022, these contributed goods, services and facilities are included in "Contributions" in the accompanying statements of activities, and "Event and kitchen supplies," "Travel and entertainment," "Promotional materials and decorations" and "Event production" in the accompanying statements of functional expenses.

During the year ended March 31, 2023, the Foundation received digital advertising services contributed by a corporate sponsor and is included in "Promotional materials and decorations" in the accompanying statements of functional expenses. As part of the Foundation's annual awards gala during March 31, 2022, Choose Chicago provided the Foundation with in-kind services, comprised of promotional materials, which are included in "Promotional materials and decorations" in the accompanying statements of functional expenses.

A number of volunteers have made a contribution of their time to the Foundation to develop its programs and to serve on the Foundation's Board of Trustees (the "Board"). In accordance with U.S. GAAP, the value of this contributed time is not reflected in these financial statements.

## NOTE 11. <u>EMPLOYEE BENEFIT P</u>LAN

The Foundation maintains a defined contribution plan (the "Plan") under Section 403(b) of the IRC covering all eligible employees. Contributions by the Foundation to the plan are at the discretion of the Board. No contributions were made to the Plan on behalf of employees during the years ended March 31, 2023 and 2022.

#### NOTE 12. <u>COMMITMENTS</u>

As

As

Discount rate (%):
Operating leases

## Operating lease

The Foundation has an operating lease for office space expiring through February 2026. Total operating lease expense for the years ended March 31, 2023 and 2022, was \$223,379 and \$214,516, respectively, and is included in "Selling, general and administrative" expenses in the accompanying statements of activities.

Maturities of lease liabilities as of March 31, 2023, are as follows:

<u>Year Ending March 31:</u> 2024 2025 2026	Operating lease \$ 245,622 252,990 
Net minimum lease payments Less: interest	737,156 26,693
Present value of lease liability Less: current portion	710,463 230,495
Lease liability, net of current portion	\$ <u>479,968</u>
s of March 31, 2023, cash flow information related	to leases was as follows
Cash paid for amounts included in the measurements of lease liabilities:	
Operating cash flows from operating leases	\$ <u>238,464</u>
s of March 31, 2023, lease terms and discount rates	were as follows:
Remaining lease term (in years): Operating leases	4

2.583

#### NOTE 13. GOVERNMENT LOANS

The Paycheck Protection Program ("PPP"), which was established as part of the Coronavirus Aid, Relief and Economic Security Act, provides for loans to qualifying businesses for amounts up to 2.5 times certain average monthly payroll expenses of the qualifying business or organization. The loan and accrued interest, or a portion thereof, may be forgiven after 24 weeks so long as the borrower uses the loan proceeds for eligible purposes, including payroll, benefits, rent, mortgage interest and utilities, and maintains its payroll levels. At least 60% of the loan proceeds must be spent on payroll costs, as defined by the PPP for the loan to be eligible for forgiveness. The amount of loan forgiveness will be reduced by any amounts received by the Foundation as an advance as part of the Economic Injury Disaster Loan ("EIDL") program, made available through the Small Business Administration, that is ultimately converted to a grant.

## Economic Injury Disaster Loan Program

On June 13, 2020, the Foundation received loan proceeds of \$150,000 through the EIDL program ("EIDL Loan"), which is payable through monthly principal and interest (2.75%) installments of \$641, beginning from June 13, 2021. In conjunction with the EIDL Loan, the Foundation received a grant of \$10,000 on December 9, 2022, which was included in "Program advertising, publications and miscellaneous income" in the accompanying statements of activities.

The EIDL Loan is due June 13, 2051, and is collateralized by the assets of the Foundation.

Minimum principal payments required under the EIDL Loan at March 31, 2023, are as follows:

Year ending March 31:	<u>Amount</u>
2024	\$ 3,607
2025	3,707
2026	3,811
2027	4,010
2028	4,124
Thereafter	130,741
Total	\$ <u>150,000</u>

Interest expense related to the EIDL Loan totaled \$4,059 and \$3,456 for the years ended March 31, 2023 and 2022, respectively, and is included in interest expense in the accompanying statements of functional expense.

#### NOTE 13. GOVERNMENT LOANS (CONTINUED)

Paycheck. Protection Program

On April 23, 2020, the Foundation received loan proceeds of approximately \$835,000 under the PPP. The PPP loan matures two years from the date of first disbursement of proceeds to the Foundation (the "PPP Loan Date") and accrues interest at a fixed rate of 1%. Payments were deferred for the first six months and payable in equal consecutive monthly installments of principal and interest commencing upon expiration of the deferral period of the PPP Loan Date. The Foundation received full loan forgiveness on the PPP loan on November 23, 2020, and the amount is recognized in "Paycheck Protection loan forgiveness" in the 2021 statement of activities.

#### Paycheck Protection Program Second Draw

On February 11, 2021, the Foundation received loan proceeds of \$745,000 under the Paycheck Protection Program Second Draw Loans (the "PPP SD"). The second round of PPP funding, which was established as part of the Consolidated Appropriations Act, provides loans to qualifying businesses for amounts up to 2.5 times certain average monthly payroll expenses of the qualifying business. The loan and accrued interest, or a portion thereof, may be forgiven after 24 weeks so long as the borrower uses the loan proceeds for eligible purposes including payroll, benefits, rent, mortgage interest and utilities, and maintains its payroll levels. Not more than 40% of the amount forgiven can be attributable to nonpayroll costs.

The PPP SD loan matures five years from the date of first disbursement of proceeds to the Foundation and accrues interest at a fixed rate of 1%. Payments are deferred for the covered period plus 10 months and payable in 50 equal consecutive monthly installments of principal and interest commencing on the 11-month anniversary of the end of the covered period.

U.S. GAAP does not contain authoritative accounting standards for forgivable loans provided by governmental entities. Absent authoritative accounting standards, interpretative guidance issued and commonly applied by financial statement preparers allows for the selection of policies amongst acceptable alternatives. Based on the facts and circumstances, the Foundation has determined it most appropriate to account for the PPP and PPP SD loan proceeds under the debt model. Under the debt model, the Foundation recognizes the proceeds received as debt, recognizes periodic interest expense in the period in which the interest accrues at the stated interest rate and defers recognition of any potential forgiveness of the loan principal or interest until the period in which the Foundation has been legally released from its obligation by the lender. The Foundation deemed the debt model to be the most appropriate accounting policy for this arrangement as the underlying PPP loan is a legal form of debt and there are significant contingencies outside of the control of the Foundation, mainly related to the third-party approval process for forgiveness.

The Foundation received full loan forgiveness approval on the PPP SD loan on August 2, 2021. The Foundation recognized \$745,000 in grant revenue under the PPP loan program during the years ended March 31, 2022, which are included in "Paycheck Protection Program Loan forgiveness" in the accompanying statements of activities.